Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Message Text

UNCLASSIFIED

PAGE 01 ALEXAN 00374 01 OF 02 192319Z
ACTION NEA-11

INFO OCT-01 ISO-00 EB-08 /020 W
----------049823 192325Z /61
R 180955Z MAY 78
FM AMCONSUL ALEXANDRIA
TO USDOC WASHDC
INFO SECSTATE WASHDC 1740
AMEMBASSY CAIRO

UNCLAS SECTION 1 OF 2 ALEXANDRIA 0374

USDOC SPECIAL HANDLING

E.O. 11652: N/A
TAGS: BEXP, EG
SUBJ: WATER PUMPS AND PUMPING STATIONS FOR EGYPT

MR. NABIL A. EL-SHAMI, WORKS GENERAL MANAGER OF THE LARGE EL-BEHERA COMPANY, 21, TALAAT HARB STREET, ALEXANDRIA, EGYPT, INFORMED THE CONSULATE GENERAL THAT THE EGYPTIAN MINISTRY OF IRRIGATION HAS AN AMBITIOUS MECHANIZATION PROGRAM FOR EGYPT'S IRRIGATION SYSTEM WHICH ENTAILS THE INSTALLATION THROUGHOUT UPPER AND LOWER EGYPT OF 73 PUMPING STATIONS INCLUDING AN ADDITIONAL 36 FLOATING PUMPS TO BE INSTALLED AT STRATEGIC LOCATIONS ALONG THE BANKS OF THE NILE RIVER AND ITS MAJOR CANALA.
MR. EL-SHAMI SAID THAT EGYPT PLANS TO CHANGE THE ANCIENT IRRIGATION SYSTEM OF THE SHADOOF (A DEVICE FOR IRRIGATION CONSISTING OF A LONG PIVOTED POLE WITH A BUCKET ON ONE END AND A WEIGHT ON THE OTHER) AND THE WATER WHEEL BY REPLACING THEM WITH EFFICIENT LOW COST ELECTRIC OR DIESEL DRIVEN PUMPS AND HE ESTIMATES THAT A MINIMUM OF SOME 100,000 PUMPS WILL BE INSTALLED WITHIN THE NEXT 5 YEARS.
MR. EL-SHAMI SAID THAT FOR A SHORT RANGE PROJECT THE GOVERNMENT PLANS TO SPEND SOME L.E. 2.5 MILLION
UNCLASSIFIED

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PAGE 02 ALEXAN 00374 01 OF 02 192319Z

($3.5 MILLION) FOR THE ELECTRIFICATION OF EXISTING WATER WHEELS AND DIESEL DRIVEN WATER PUMPS AT THE GOVERNORATES OF KENA, SOHAG AND ASSIUT IN UPPER EGYPT AND MENOUFIA IN LOWER EGYPT (THE DELTA). FOR THIS PURPOSE, HE SAID, A JOINT STAFF COMMITTEE COMPOSED OF THE EGYPTIAN MINISTRY OF IRRIGATION EXPERTS AND RURAL ELECTRIFICATION AUTHORITY ENGINEERS IS FORMED FOR THE

Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

IMPLEMENTATION OF THIS SCHEME. HE SAID, SO FAR 55 UNITS HAVE BEEN ELECTRIFIED AND 111 UNITS ARE PRESENTLY IN THE PROCESS OF BEING ELECTRIFIED IN THE GOVERNORATE OF KENA ALONE. IN SOHAG 29 UNITS ARE NOW POWERED BY ELECTRICITY AND 76 UNITS ARE IN PROCESS OF BEING ELECTRIFIED WHILE IN ASSIUT 102 UNITS ARE ELECTRIFIED AND 25 IN THE PROCESS OF BEING SO. THE TOTAL NUMBER ENVISAGED FOR ELECTRIC POWER IS 300,000 WATER WHEELS AND 100,000 DIESEL DRIVEN PUMPS.
MR. EL-SHAMI EXPLAINED THAT EGYPT HOPES BY THE YEAR 2000 TO HAVE ALL 300,000 WATER WHEELS REPLACED BY EFFICIENT WATER PUMPING UNITS.
HE SAID THAT HIS COMPANY IS PRESENTLY UNDER CONTRACT WITH THE MINISTRY OF IRRIGATION FOR THE SUPPLY OF 36 FLOATING PUMPS. THE PUMPING UNITS, HE SAID, WILL BE IMPORTED FROM ABROAD BY BEHERA AND INSTALLATED ON

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PAGE 01 ALEXAN 00374 02 OF 02 192321Z
ACTION NEA-11

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UNCLAS SECTION 2 OF 2 ALEXANDRIA 0374

FLOATING BOUYS, THEN TOWED TO THE DESIRED LOCATIONS.
THE WATER PUMPS REQUIRED BY BEHERA COMPANY SHOULD BE DIESEL DRIVEN WITH A DISCHARGING CAPACITY OF 0.75 CUBIC METERS PER SECOND AND A MANOMETRIC HEAD OF 13 METERS. THESE PUMPS, MR. EL-SHAMI EXPLAINED, WILL BE IMPORTED AND PAID FOR BY THE COMPANY ITSELF.
THE 73 PUMPING STATIONS PLANNED FOR INSTALLATION IN UPPER AND LOWER EGYPT ARE FINANCED THROUGH LOANS.
U.S. AID HAS SIGNED AN AGREEMENT FOR AN $11 MILLION LOAN FOR THE INSTALLATION OF 37 PUMPING STATIONS THROUGHOUT UPPER EGYPT. EACH OF THESE STATIONS SHOULD HAVE A DISCHARGING CAPACITY OF 0.5 TO 0.75 CUBIC METERS PER SECOND AND A MANOMETRIC HEAD OF 6 TO 8 METERS, DIESEL DRIVEN.
THE REMAINING 36 STATIONS PLANNED FOR INSTALLATION IN

Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

THE NILE DELTA REGION ARE FINANCED THROUGH AN 85 MILLION
FRENCH FRANCS LOAN WITH THE SAME SPECIFICATIONS.
MR. EL-SHAMI SAID THAT THE GERMAN FIRM KLOCKNER-DEUTZ-
HAMBOLT TOGETHER WITH THE ARAB CONTRACTORS COMPANY,
INCLUDING THE WELL KNOWN GERMAN FIRM KSB, HAVE FORMED
A JOINT VENTURE COMPANY AT ISMAILIA (SUEZ CANAL ZONE)
FOR THE MANUFACTURE IN EGYPT OF DIESEL ENGINES
AND PUMPS. THESE PUMPS ARE BEING DESIGNED SPECI-
FICALLY FOR EGYPTIAN REQUIREMENTS WITH A DISCHAR-
GING CAPACITY OF 500 CUBIC METERS PER HOUR AND
A MANOMETRIC HEAD OF 4 METERS.
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PAGE 02 ALEXAN 00374 02 OF 02 192321Z

COMMENTS:
1. MR. NABIL EL-SHAMI, GENERAL MANAGER OF THE BEHERA
COMPANY S.A.E., 21 TALAAT HARB STREET, ALEXANDRIA, EGYPT,
CABLE SABEHERA, TELEX 54151 BEHERA UN REQUESTS AS SOON
AS POSSIBLE CIF AND FOB PRICES FOR 8 WATER PUMPS, AS
FIRST SHIPMENT OF A TOTAL OF 36 UNITS, EACH HAVING A
DISCHARGING CAPACITY OF 0.75 CUBIC METER PER SECOND
AND A MANOMETRIC HEAD OF 13 METERS, DIESEL DIRVEN.
EL-SHAMI REQUESTS THAT THE PUMPING UNITS BE SUPPLIED
THROUGH A WELL KNOWN AND QUALIFIED U.S. MANUFACTURER.

2. MR. EL-SHAMI SAID THAT THE BEHERA COMPANY IS MULTI
MILLION DOLLAR OUTFIT AFFILIATED TO THE EGYPTIAN
MINISTRY OF IRRIGATION AND IS ENGAGED IN MASSIVE LAND
RECLAMATION AND IRRIGATION PROJECTS IN EGYPT AND ELSE-
WHERE IN THE MIDDLE EAST. IT POSSESSES LARGE WORKSHOPS
IN ALEXANDRIA AND MANUFACTURES AGRICULTURAL EQUIPMENT
NECESSARY FOR ITS LAND RECLAMATION WORK INCLUDING
LIGHTERS, TUGS, PONTOONS, PIPES, WATER AND PETROLEUM
STORAGE TANKS.
THE COMPANY IS INTERESTED IN FORMING A JOINT
VENTURE OPERATION FOR THE MANUFACTURE IN EGYPT
OF WATER PUMPS WITH A REPUTABLE AND EXPERIENCED
AMERICAN FIRM. BEHERA, SAID MR. EL-SHAMI,
POSSESSES THE CAPITAL, MANPOWER, MANAGERIAL AND
TECHNICAL TALENT INCLUDING THE LAND LOCATION
NECESSARY FOR THE INSTALLATION OF SUCH A PLANT
AND REQUESTS THAT THE U.S. PARTNER PROVIDES THE
TECHNICAL KNOW-HOW AND NECESSARY MACHINERY.

3. USAID CAIRO ADVISES THAT LEWIS BERGER AND COMPANY, ORANGE,
NEW JERSEY WILL BE THE CONSULTING ENGINEER FOR THE AID FUNDED
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Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

ITEMS.
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EO Systematic Review
20 Mar 2014
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